



Build Your Chubb Business



Using Chubb's Upload Service with your Vertafore Agency Management System

Chubb's Upload Service and the *Masterpiece*® Real-Time Bridge

Chubb's Upload Service allows you to copy home and automobile information from your agency management system and transmit that information to Masterpiece Real-Time using the Masterpiece Real-Time Bridge. About 65% of the information from the ACORD application, including client information, location addresses, VIN numbers, and driver information will "bridge" to Masterpiece Real-Time. This capability reduces duplicate entry of data, saves a considerable amount of time and enables you to focus on growth through the acquisition and quoting of new Masterpiece home and automobile policies.

Account Rounding

We understand that it is a challenge to find the time to quote and present proposals for existing clients with account rounding potential. With the *Masterpiece* Real-Time Bridge and one click Quote Proposal tool, Chubb makes this process fast and simple so that you can achieve agency growth through account development. In states where Panorama Segmented Automobile Pricing has been introduced, there are the added benefits of broad spectrum pricing and portfolio discounts to accompany the simplified quote and proposal process. Simply put, we want you to quote Chubb automobile for your Chubb homeowner clients and we've delivered online service enhancements to enable you to do so quickly and effectively.

Book Transfers

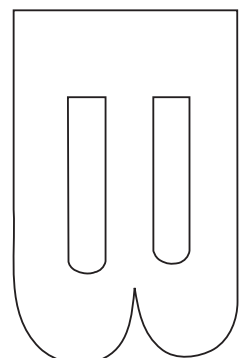
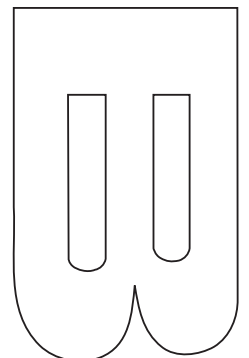
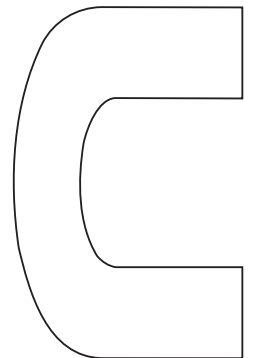
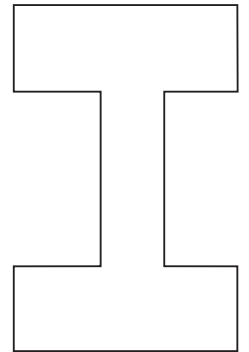
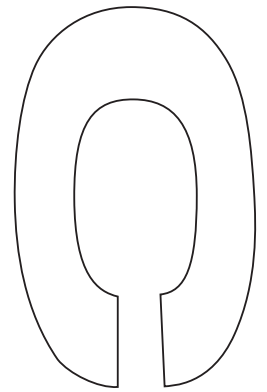
In today's turbulent economy, it is important to be responsive to marketplace changes. Sometimes these marketplace changes create a need for a transfer of a book of business from one insurer to another. Upload simplifies a book transfer to Chubb by eliminating at least 50% of the manual data entry. For example, you would identify all accounts within a book of business that Chubb would be likely to write. You would then upload these accounts from your agency management system to Chubb, using the *Masterpiece* Real-Time Bridge. Chubb would then review and pre-underwrite these accounts. If the accounts are determined to fit within Chubb's appetite, then Chubb will work with you to complete the application information and underwriting and prepare the policies for issuance. For more information or assistance with a book transfer, contact your local Chubb marketing representative.

Building Your Chubb Business

Combine the power of Chubb's upload service with our one-click quote proposal tool and you have a compelling presentation to offer to a prospective Chubb customer or to an existing Chubb customer with account rounding potential. The *Masterpiece* Real-Time Quote Proposal tool gives you the ability to choose the quote versions you would like to present to your client. You can present up to four distinct versions, side by side, for a single quote.

Unparalleled Service

We value our agency partnerships and strive to create innovative, high quality services that set Chubb apart in the marketplace. Our Upload service with the *Masterpiece* Real-Time Bridge is just one of many e-business services that we have designed to help you manage and grow your business and make it easier for you and your customers to choose Chubb.



Quote Request Workflow by Management System:

(Assumes TransactNOW is installed and Chubb credential have been personalized)

Sagitta/Sagitta Online

- Click on any homeowners or auto policy that you want to quote with Chubb
- Click on the TransactNOW Quote icon
- TransactNOW launches
- Select Chubb from the drop-down list and check off the Quote Request option, then click on submit
- Your policy detail will be populated into *Masterpiece* Real-Time

AMS360

- Click on TransactNOW icon next to any homeowners or auto policy that you want to quote with Chubb
- Select Chubb from the drop-down list and check off the Quote Request option, then click on submit
- Your policy detail will be populated into *Masterpiece* Real-Time

PRIME

- Click on any homeowners or auto policy that you want to quote with Chubb
- Click on the TransactNOW icon in the toolbar of Prime
- TransactNOW launches
- Select Chubb from the drop-down list and check off the Quote Request option, then click on submit
- Your policy detail will be populated into *Masterpiece* Real-Time

INSTAR

- Right-click on any homeowners or auto policy that you want to quote with Chubb
- Select TransactNOW
- TransactNOW launches
- Select Chubb from the drop-down list and check off the Quote Request option, then click on submit
- Your policy detail will be populated into *Masterpiece* Real-Time

AfW/AfW online

- Click on any homeowners or auto policy that you want to quote with Chubb
- Click on the TransactNOW arrow to launch TransactNOW
- Click on export when the confirmation dialog box comes up
- TransactNOW launches
- Select Chubb from the drop-down list and check off the Quote Request option, then click on submit
- Your policy detail will be populated into *Masterpiece* Real-Time

To Learn More

Training guides are available online on @chubb. Contact your marketing representative or CPI Premier Solutions at 866.324.8222 for more information.

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Chubb Group of Insurance Companies

Warren, New Jersey 07059

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